

Just Because cards can trigger limitless reasons-to-buy:

### You're a . . .

Nice sister Good friend Thoughtful son Helpful neighbor Hard-working

### It's . . .

Tuesday
Vacation
Summertime
The first snowfall
National\_\_\_\_\_\_ Day

There are more than 365 annual National Day Celebrations!

### ľm ...

Really sorry Glad we met Sad you're leaving Thankful you're around Happy we're

Adding customizable *Just Because* gift card packaging can add even more appeal.

# **Increase Gift Card Sales with** *Just Because*

## **Create Opportunity**

Birthdays, graduations and winter holiday celebrations are the top reasons consumers purchase gift cards. By expanding reasons to celebrate, you also expand consumer motivation to purchase gift cards, which can grow your Card Marketing Program, along with resulting revenue.

Purchasing a gift without the purpose of celebrating a traditional occasion or a specific seasonal holiday is a *Just Because* gifting moment.

## **Leverage Occasion**

To make the most out of *Just Because* gifting moments throughout the entire year, consider adding special *Just Because* gift cards to your Card Marketing Program to help evoke those spontaneous, add-on *Just Because* purchases.

Help consumers realize every day holds a *Just Because* reason for purchasing a gift card.

### **Market to Personality**

Today's consumers look for differentiation, personalization and choice when making a purchasing decision. By offering a complete selection of unique *Just Because* gift cards thoughtfully designed to appeal to, and resonate with, a diverse audience you can increase those *Just Because* gift card purchase opportunities even more.

For *Just Because* gift card marketing ideas that can help create sales and build revenue, contact PLI.

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